



# **The Service-Disabled Veteran-Owned Business: Contracting with the Department of Defense**

## **A Strategic Plan to Significantly Increase Contracting and Subcontracting Opportunities For SDVOSBs**

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## Statutes, Regulations, Executive Order and Policies to Increase Awards

- Public Law 106-50: Veterans Entrepreneurship and Small Business Development Act of 1999 establishes a 3% goal
- Public Law 108-183: Veterans Benefit Act of 2003 provided additional “tools” to increase number of awards
- Sole Source if no reasonable expectation that two or more SDVOSBs will submit offers
  - \$5 Million cap for manufacturing
  - \$3 Million cap for other than manufacturing



## **Statutes, Regulations, Executive Order and Policies to Increase Awards cont...**

- Restricted Competition – 2 or more SDVOSBs
- Mentor-Protégé Amendments of 2004 include SDVOSBs as an eligible protégé
- Executive Order issued by White House on October 21, 2004



# Statutes, Regulations, Executive Order and Policies to Increase Awards

- The *Interim* Rule: On May 5, 2004 the FAR Council passed and published an *Interim* Rule for comment in the Federal Register
- The *Interim* Rule is enforceable until the final rule is published
- Comments received, reviewed and answered internally by the FAR Council after July 6, 2004
- Final rule to be published soon
- Executive Order published on October 21, 2004 imposes duty on Secretary of Defense to develop and implement a strategic plan to significantly increase awards to SDVOSBs



## Strategies, Tools and Processes to Increase Awards to SDVOSBs

- DoD draft Strategic Plan is being developed by Director, OSD/SADBU with following elements:
- Sole Source. Offeror is capable and no reasonable expectation that two or more SDVOSBs will submit bids at a reasonable price
- Restricted Competition. If reasonable expectation that two or more SDVOSBs will submit bids at a fair and reasonable price
- Teaming Agreements. Similar SDVOSBs with the same NAICs code team to allow them to satisfy larger contracts or subcontracts



# Strategies, Tools and Processes to Increase Awards to SDVOSBs

- Mentor-Protégé Agreements
- Subcontracting Plans
- Special Recognition Awards
- Bonding Assistance
- Innovative Strategies from services
- Training



# Comments and Point of Contact for SDVOSBs

- Comments are welcomed during the panels on 10/27/04 at 1:15 - 2:15 p.m. and 10/28/04 at 10:45 a.m. - 11:45 a.m. For more information contact:
- Charles Cervantes, Special Assistant to the Director, DOD Small Business Office, OSD AT&L SADBUI
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